



PNL COMPANIES

2100 Ross Avenue, Dallas, TX

SUCCESS STORY



Product Type

Office

Assignment Size

9,000 SF

Service Offerings

Market Research

Architectural & Construction
Consulting

Lease Negotiations

Relocation Coordination

Overview

PNL Companies' need was to relocate without causing a disruption of current business operations and desirous of lower facility expenses.

Strategy

Citadel Partners was engaged to:

- ✓ Create a competitive environment whereby the current landlord would be aggressive and realistic in negotiations with a "blend and extend" transaction

Results

The existing lease was renegotiated in the current location one year in advance. Also, facility costs were reduced by 27% for PNL Companies.

